

Reference Services Division
Presents
The Foundation Center Databases



Foundation Directory Online Professional



SANTA MONICA PUBLIC

LIBRARY

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Library Online Resources

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Business, Careers and Foundation Resources:

ReferenceUSA

A directory with information on millions of US businesses.

Business & Company Resource Center JobNow

Analytical information, journal and news articles about businesses plus detailed information on large corporations in the US and worldwide.

Get help writing resumes and conducting job interviews with live assistance (via online chat) and related resources. You must set up a free account for online chat services.

Career Transitions

Explore new career possibilities, prepare for a job search and apply for jobs with Career Transitions, an online resource supported in whole by the U.S. Institute of Museum and Library Services under the Library Services and Technology Act and the California State Library.

Foundation Directory Online Professional

The Foundation Center's directory of foundation and company grantmakers and non-profit grant recipients. *This searchable database is available only in the Main Library.*

Foundation Grants to Individuals Online

The Foundation Center's directory that provides detailed descriptions of foundations that fund students, artists, researchers, and other individual grantseekers. *This searchable database is available only in the Main Library.*

Foundation Center Website

The Foundation Center website provides useful background information and instruction about the world of philanthropy and grant seeking. Note: If you are looking for a directory of grantmakers and grants, see the *Foundation Directory Online Professional* database or the *Foundation Grants to Individuals Online* database listed above.



B. Overview : What is Foundation Directory Online Professional?

Foundation Directory Online Professional (FDO Professional) contains data files on grantmakers and their recent grants. It is designed primarily for non-profit organizations seeking potential sources of funding. It is updated weekly.

FDOP contains **four searchable databases**. There are four tabs at the top of the main page that link you to these databases.

Grantmakers

- Contains records for all known active foundations, grantmaking public charities, and numerous corporate giving programs in the United States, more than 100,000 grantmakers in all.
- Contains more than 500,000 trustees, officers, and donors.
- The Profiles vary in size and scope depending largely on the scope and nature of the funding program and the availability of information on the grantmaker
- Additional information may include a description of the application procedure, financial data, and a list of recently awarded grants.
- Funder portfolios include tabs for recent news, jobs, and RFPs; publications; and key staff affiliations

Grants

- Contains records for more than 2.2 million awarded grants, with links to the grantmakers.
- Grant searches can also be useful to supplement grantmaker and other searches

Companies

- Contains records for nearly 3,600 sponsoring companies providing leads to corporate funders.

990s

- Contains more than 700,000 keyword-searchable IRS tax filings for private foundations (990-PF) and public charities (990).

FDOP Database Homepage features

- Available search tutorials, guided tours & archived webinars
- “Contact Us” link includes email form for search strategy assistance & a link to the online librarian web page (which includes chat) for philanthropy questions.
- “Headlines” from Foundation Center’s “Philanthropy News Digest” (PND)
- RFPs (Requests for Proposal)
- Schedule of upcoming training
- “Help” link
- Map of Cross Border Giving
- “Power Search” search box
- Links to Search: Grantmakers, Companies, Grants, 990s

C. Conducting a Search

Prepare the search strategy by asking some questions:

- What kind of organization or recipient are you (a school, hospice, shelter etc.)?
- What kind of funding are you seeking (general operating support, program development, seed money etc.)?
- Are you seeking a foundation with a particular geographic giving focus (Los Angeles or CA) or one that is national or international in its focus, or both?
- Are you seeking support from a certain type of grantmaker (a community foundation or an independent foundation, etc.)?

Finding the match using three basic search fields:

- Fields of Interest – Who funds in your area of interest?
- Geographic Focus – Who funds in your geographic region?
- Types of Support – Who will provide the type of support I need, for example seed money, general/operating support, in-kind gifts, scholarships?

There are indexes for choosing appropriate search terms or for narrowing your Power Search.

I. Power Search

Searches by keyword in all nine databases at once:

- **Grantmakers**
- **Grants**
- **Companies**
- **990s**
- **Philanthropy News Digest – daily**
- **Requests for Proposals**
- **Jobs**
- **Catalog of Nonprofit Literature**
- **PubHub**

Power search also has a **Guided search** feature that works in one of two ways: Uncheck the check box next to a search term to remove it from your results, or click an index term in the Narrow Your Results box to narrow the results.

Question: I would like to find grantmakers who might be interested in after school programs, and grants that have been given to after school programs, in California.

Search Strategy:

In the search box, type: **Afterschool OR “after school”**

Note the checkboxes to remove search terms and the Narrow options to add additional search terms.

Under “Narrow your results” choose:

- 1) *“Grantmakers” from the “Databases” subheading*
- 2) *“California” from the “Geographic Focus” subheading*
- 3) *“Yes” from the “Applications Accepted” subheading*

Note the number of results in parenthesis next to each search field listing.

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Power Search Search Grantmakers Search Companies Search Grants Search 990s

Results: 1-29 of 29
(hide guided search)

Keywords:
afterschool OR "after school"

Database:
Grantmakers

Grantmaker State:
California

Applications Accepted:
Yes

Narrow Your Results

Grantmakers

Fields of Interest
[Prev 10 | Next 10]
Education (14)
Children/youth (8)
Children/youth, services (8)
Human services (8)
Arts (7)
Economically disadvantaged (6)
Youth development (6)
Arts education (5)
Family services (5)
Minorities (5)

Geographic Focus
California (22)
National (5)
National, international

Search Within Results Search

Print/Save Records Print/Save List Export List

Grantmaker Name ▲	City, State	Total Assets	Total Giving
<input type="checkbox"/> A World Fit for Kids!	Los Angeles, CA	\$1,396,393	\$4,750
<input type="checkbox"/> After-School All-Stars	Los Angeles, CA	\$3,770,733	\$994,886
<input type="checkbox"/> Alliance For California Traditional Arts	Fresno, CA	\$676,362	\$0
<input type="checkbox"/> American Honda Foundation	Torrance, CA	\$25,812,506	\$1,564,360
<input type="checkbox"/> Blowers Scholarship Foundation, Hilda	Pasadena, CA	\$1	\$0
<input type="checkbox"/> Brand Foundation, Elton, The	Los Angeles, CA	\$0	\$0
<input type="checkbox"/> Byer Foundation	San Francisco, CA	\$1,401,991	\$443,200
<input type="checkbox"/> California Wellness Foundation, The	Woodland Hills, CA	\$697,964,109	\$54,251,652
<input type="checkbox"/> Cisco Systems Foundation	San Jose, CA	\$101,864,385	\$9,827,232
<input type="checkbox"/> Collins Foundation, Carol & James, The	Culver City, CA	\$11,680,921	\$539,123
<input type="checkbox"/> Cowell Foundation, S. H.	San Francisco, CA	\$122,790,418	\$10,028,409
<input type="checkbox"/> Dreyer's Grand Ice Cream Charitable Foundation	Oakland, CA	\$13,290	\$571,621

Narrow your results further by searching for the word "art*" in the "Search Within Results" search box. *The asterisk after "art" will find any words starting with the word "art".*

To remove a previous narrowing selection just uncheck the check box:

Remove "Grantmakers" from the Database subheading.

Under "Narrow your results" choose:

- 1) "Grants" from the "Databases" subheading
- 2) "Los Angeles" from the "Recipient City" subheading

Sort the results by "Grant Amount":

- 1) Click on the column heading called "Grant Amount."

New Search for "Community Garden*":

- 1) Choose "Grants" from the "Databases" subheading
- 2) Sort by "Recipient Name, Location"
- 3) Choose "Los Angeles Community Garden Council" records (2)
Note the listed terms for recipient type and grant subject: Environment, Horticulture/garden clubs; Environment, Management/technical assistance

D. Marking, Printing and Saving Records & Lists

- There are checkboxes for selecting records, or you can select all records.
- You have the option of printing and saving *records*, or printing and saving *lists*.
- You can export your results into a spreadsheet. Exporting expands the list format with additional contact information.
- You can e-mail only one record at a time from within the record screen. The email form includes a comments box in which you can type your search strategy.

II. Search Grantmakers database

*It is not necessary to fill in every line of criteria, just start with the most important ones like **fields of interest** and **geographic focus**. Use the field indexes to choose search terms. Use the number of hits to determine what other criteria to add to modify your search.*

SAMPLE SEARCH #1: Search for Grantmakers located in Santa Monica

Question: What foundations are located in Santa Monica?

Search strategy

Grantmaker Location City = Santa Monica

- ◆ Upgrade Subscription
- ◆ FAQs
- ◆ Search Tutorial
- ◆ Discount Book Mall
- ◆ Free Newsletters
- ◆ E-mail to a Friend
- ◆ FDO Talk
- ◆ Contact Us

Search Grantmakers

 Last Search

Grantmaker Name
view index

Grantmaker Location

State
view index

County
view index

City
view index

Metro Area
view index

Zip Code

Fields of Interest
view index

Types of Support
view index

Geographic Focus
view index

Trustees, Officers, and Donors
view index

Type of Grantmaker
view index

Total Giving

Keyword Search

Exclude grantmakers not accepting applications.

SORT BY

The result list is alphabetical. **Click on the “Total Assets” column heading** to sort results by assets. See image on next page.



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Home Help Account | Search: ◆ Grantmakers ◆ Companies ◆ Grants ◆ 990s | Log Out

Grantmaker Search Results

Results: 170 Grantmakers. 100 Displayed.
Search Criteria: **Grantmaker City:** santa monica

Click on any column header to re-sort your results list. All results will open in a new browser window.

Select all  Print/Save Records  Print/Save List  Export List  Modify Search

Grantmaker Name	City, State	Total Assets ▼	Total Giving
<input type="checkbox"/> Milken Family Foundation, The	Santa Monica, CA	\$252,825,518	\$22,348,979
<input type="checkbox"/> Gilbert Foundation, Rosalinde and Arthur, The	Santa Monica, CA	\$141,079,006	\$4,397,041
<input type="checkbox"/> Saint John's Hospital & Health Center Foundation	Santa Monica, CA	\$88,148,450	\$32,217,544
<input type="checkbox"/> Hoag Family Foundation, George	Santa Monica, CA	\$80,698,590	\$2,882,800
<input type="checkbox"/> National Academy of Recording Arts & Sciences, Inc.	Santa Monica, CA	\$77,803,584	\$6,278,781
<input type="checkbox"/> Milken Family Foundation, Lowell	Santa Monica, CA	\$63,089,382	\$3,018,500
<input type="checkbox"/> Alpert Foundation, Herb, The	Santa Monica, CA	\$58,394,072	\$3,450,070
<input type="checkbox"/> Broad Reach Foundation	Santa Monica, CA	\$55,217,615	\$2,790,000
<input type="checkbox"/> Hannon Foundation, William H.	Santa Monica, CA	\$53,121,064	\$8,545,550

Click on “Milken Family Foundation, The” to view the grantmaker profile.

SAMPLE SEARCH #2: Fields of Interest

Question: *I work with a homeless outreach group in Santa Monica and we are looking for grantmakers who are interested in assisting homeless children. In my search, I would like to eliminate grantmakers who do not accept applications.*

Search strategy:

Fields of Interest = Homeless AND children/youth

AND Geographic Focus = California OR National

Check box: Exclude grantmakers not accepting applications

Tips: *Be sure to use the “View Index” link below the field you want to search to help you fill in the appropriate vocabulary for categories like Fields of Interest or Types of Support. At the top of the index list, click on the letter that matches the beginning of the word you are searching for. Note that the “OR” operator is automatically inserted between index terms within a search field. You can change that to “AND” which will narrow your search by requiring both index terms in result list records. See example above for Fields of Interest search “Homeless AND children/youth”.*

Modify Search:

AND Types of Support = General Operating Support

AND Keyword Search = Santa Monica OR Los Angeles OR

Southern California

*The only search field that **does not have an index** is the Keyword Search. The Keyword Search criterion will search for words or phrases appearing anywhere within the grantmaker records, including the purpose and activities, program areas, and limitations sections.*

III. Search Companies Database

Question: I am volunteering at my local senior center and we are setting up a computer classroom at the center. We are looking for companies and other funders who donate computers to seniors.

Search strategy:

Subsidiary State/Country = California

AND Business Type = computer and office equipment OR computer services

AND Keyword Search = Santa Monica OR Los Angeles

IV. Search 990s Database

Question: Same as above.

Search strategy:

Keyword Search = “Computer Classroom”

Modify search:

Keyword Search = Comput* near/5 Classroom*

Search within results = senior*

Question 2: Who has given to “Step Up on Second”.

Search strategy:

Keyword Search = “Step Up on Second”

V. Search Grants Database

Question: I would like to know which environmental groups in California have received grants of \$50,000 or more for general operating support.

Search Strategy:

Recipient Type = Environment, Natural Resources

AND Recipient State = CA

AND Grant Amount = from \$50,000

AND Types of Support = General/Operating Support

Select a grant recipient name to view the grant record. You can then view the *grantmaker* record by clicking on the “**Grantmaker**” tab. Once you do that, you can also view & search all the grants that grantmaker has given by clicking on the tab marked “**Search Grants.**”

Question 2: We deliver food to homebound veterans and we would like to view a list of grants that have gone to Meals on Wheels.

Search Strategy:

Recipient Name = Meals on Wheels

Look at full record to see what subjects are listed.

Search Strategy:

ERASE: Recipient Name = Meals on Wheels

Recipient City = Santa Monica

Subjects = Aging OR Disabilities, People With, OR Economically Disadvantaged AND Food Distribution

Tip: Also try typing the relevant subject terms you find here as keyword searches in the “Power Search” or in any of the four key databases: grantmaker, grants, companies, and 990s.

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